

Timeline

- EC comments due Tuesday 7am latest
- Post in Commbuys and Central register Wednesday June 11th - Required by law
- Paper advertisement June 19th and June 26th - Required by law
- Opening date - Thursday July 3rd – not required to be done in public or read out loud
- Review committee tentative meeting date, and recommendation to Town Manager the week of July 7. Review committee = town staff, 1 Select Board member, and 1 Energy Committee member.
- Town Manager review and possible negotiations with contractor week of July 14th
- Select Board contract authorization - we can have a place holder on the July 8th or July 22nd meeting – Depends on how fast the committee can review and how fast the negotiations will play out.

DEP permitting takes an average of 3-5 Months before we can put a shovel in the ground

Draft Comments

Brian

I reconciled the RFP draft against the set of suggested vendor requirements" that I emailed a few weeks back, but couldn't find in the RFP draft.

These are all qualitative (non-price) criteria that I think will be important over the short-term and long-term. For perspective, the system will cost on the order of under \$3M net of ITC, but we're counting on it to deliver over \$15M in revenue. So the ongoing operational and offtaking considerations are relatively quite important.

PRIMARILY ABOUT INSTALLATION PHASE

DCAMM certified

Massachusetts municipal project experience on Cape Cod

OSHA compliant internal safety program for employees and customers

Massachusetts based company

Financial strength: at least \$10M in liquid assets *[so we know they can float \$4M in goods/services until operational]*

PRIMARILY ABOUT OPERATIONAL PHASE

O&M - internal service organization in MA

Offers an O&M long term contract, with at least 5 years track record *[for due diligence; service in Truro is more difficult]*

PRIMARILY ABOUT REVENUE GENERATION

Assistance in getting an offtake agreement with a Massachusetts municipality

Bob

- Even though the safe haven is not a regulation we can see if we can somehow worked that into the RFP or contract
- It would good if we can get some dates from respondents without scaring them off
- Respondent to submit a schedule that includes dates to:
 - contract signing
 - Procurement of panels
 - Commencement of work on site
 - Substantial completion
 - Completion
- David Spencer suggestions?

Vince

The most important comment is the lack of ITC performance schedule requirement. I read through it twice and didn't see any mention though it may be there. Other less pressing comments:

1. evaluation committee rather than individual RFP vendor recommendation
2. maintenance/repair component - it only comes up on page 23 which is confusing. Monitoring isn't defined but can be defined as "real time panel or string level data and data/alert indicated repair or maintenance". This may seem like a technical detail but panel level modules allow for rapid safety shutdown, bad panel bypass keeping the rest of the up to 40 panel string operating, panel optimization, and real time data to isolate bad panels or other string or system issues. The text describes much less costly need required repair rather than time scheduled maintenance. Without panel or string level monitoring it would be difficult to determine what variations are system or non-system.
3. add SMART block differential mention
4. C&I and Utility scale projects specifically rather than retail
5. include PPA option and all other possible streams for solar and storage including CPEC for storage.
6. why retail systems on page 12?
7. Should mention best revenue combination for fastest or most appropriate ROI. SMART program is the only revenue stream mentioned - page 15. include "ROI" - page 16 (vendor has an interest in maximizing system size unless ROI is mentioned)
8. where is the performance schedule for the ITC!!!!?
9. I added a line in the "schedule" grid to include at least one face to face meeting with the parties. The timeline otherwise doesn't seem to allow for discussion adjustment

Chris

- Why O&M removed, and replaced with monitoring?
- Timeline regarding ITC.
- Digital submission

Example:

Start of Construction – ITC Compliance Requirement

To preserve eligibility for the full Investment Tax Credit (ITC) and maintain transferability rights under Section 6418 of the Internal Revenue Code:

- Construction must begin within sixty (60) calendar days of any enacted federal tax legislation affecting ITC structure or eligibility.
- Respondents must initiate work that qualifies under one of the IRS-approved methods:
 - Physical Work Test: significant work on-site or off-site integral to the energy system.
 - 5% Safe Harbor: incurring at least 5% of the total eligible project cost.
- The project must be placed in service within 24 months of start-of-construction to retain eligibility.
- Supporting documentation (contracts, invoices, construction records) must be available for review.